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Upcoming Education Seminars



Rise and Shine: Resident Retention

February 15 • 8 a.m. to 10 a.m. • 2 CEUs • \$25
 Instructed by Lisa Schmidjell-Justice, Highland Park Apartments

This course will discuss various strategies to improve resident retention in your communities, such as inside marketing tips, customer service and fun tips to involve your residents in the community and let them know you care about them.

Fair Housing

February 16 • 9 a.m. to 12 p.m. • 3 CEUs • \$89
 Instructed by Bill Willis, Willis Law Firm, LLC

Fair Housing is a great overview of fair housing laws and compliance regulations for the on-site and management level staff. This three-hour seminar provides an introductory explanation of the protected classes, accessibility issues and targets ways in which you and your staff can ensure compliance.

Landlord Workshop (Evictions)

March 7 • 9 a.m. to 1 p.m. • 4 CEUs • \$89
 Instructed by Bill Willis, Willis Law Firm, LLC

This interactive course answers all of your legal questions about evictions, as well as handling other challenges.

Rise and Shine: Lead-Based Issues

March 14 • 8 a.m. to 10 a.m. • \$25
 Instructed by Kerry Drake, Roger C. Perry

This class will cover lead-based issues, from new EPA rules and regulations to testing and fines. Learn the importance of these issues and how they could affect you and your employees..

Apartments 101

March 21 • 9 a.m. to 5 p.m. • 7 CEUs • \$89
 Instructed by Lori Doles-Manges, Roger C. Perry & Co.

Do you want to make the most out of your career? Do you want you and your community to stand out in the crowd? Apartments 101 is a crash course for the apartment industry, teaching you all you need to know as an on-site leasing team member to stand out and make things happen.

Fair Housing

April 12 • 9 a.m. to 12 p.m. • 3 CEUs • \$89
 Instructed by Bill Willis, Willis Law Firm, LLC

Class will be held at the Fawcett Center (2400 Olentangy River Road)

Fair Housing is a great overview of fair housing laws and compliance regulations for the on-site and management level staff. This three-hour seminar provides an introductory explanation of the protected classes, accessibility issues and targets ways in which you and your staff can ensure compliance.

Expo Education: Leasing Without Concessions

April 18 • 11:30 a.m. to 1 p.m. • \$39
 Instructed by Kate Good, National Speaker

Does your leasing team know how to close without offering a concession? With the improving market, signing new leases without offering up-front discounts and low rates will be key. Learn how to attract and retain residents without relying on offering a deal.

Expo Education: Communication and Your Team

April 18 • 2 p.m. to 3:30 p.m. • \$39
Instructed by Janine Moon, National Speaker

Communication can either make or break your team. Learn the different styles of communication and how understanding these differences can strengthen teams and help to avoid conflict. Appreciate the various ways your team members communicate and improve your relationship.

HD Supply Course: A/C Mechanical and Electrical

April 24 • 9 a.m. to 4 p.m. • No Charge
Instructed by Arthur Aros, HD Supply

This 6 hour course is designed to be a starting place for any HVAC technician no matter his/her skill level. It starts by discussing the different types of air conditioning systems and how they work. This class also covers topics such as preventative maintenance and the troubleshooting skills needed to work on a multi-unit facility.

Apartments 101

May 15 • 9 a.m. to 5 p.m. • 7 CEUs • \$89
Instructed by Lori Doles-Manges, Roger C. Perry & Co.

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Core Law

May 23 • 9 a.m. to 12 p.m. • 3 CEUs • \$89
Instructed by Bill Willis, Willis Law Firm, LLC

Core Law focuses on recent changes to state and federal real estate license law, highlighting both law and rules.

Fair Housing

June 13 • 9 a.m. to 12 p.m. • 3 CEUs • \$89
Instructed by Bill Willis, Willis Law Firm, LLC

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HD Supply Course: Make Ready Maintenance (Morning Session)

July 10 • 9 a.m. to 12 p.m. • No Charge
Instructed by Arthur Aros, National Speaker, HD Supply

This three-hour class is designed to provide information on all aspects of importance and procedures of making ready units.

HD Supply Course: Kitchen Appliances (Afternoon Session)

July 10 • 1 p.m. to 4 p.m. • Free
Instructed by Arthur Aros, National Speaker, HD Supply

This three-hour class is designed as an overview of the refrigerator, dishwasher, and range (gas or electric). The student will learn each of their most common service requests along with their solutions.

Apartments 101

September 12 • 9 a.m. to 5 p.m. • 7 CEUs • \$89
Instructed by Lori Doles-Manges, Roger C. Perry & Co.

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Fair Housing

September 13 • 9 a.m. to 12 p.m. • 3 CEUs • \$89
Instructed by Bill Willis, Willis Law Firm, LLC

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Landlord Workshop (Evictions)

October 10 • 9 a.m. to 1 p.m. • 4 CEUs • \$89
Instructed by Bill Willis, Willis Law Firm, LLC

This interactive course answers all of your legal questions about evictions, as well as handling other challenges.

HD Supply Course: Heating - Gas and Electric

October 16 • 9 a.m. to 4 p.m. • No Charge
Instructed by Arthur Aros, National Speaker, HD Supply

This six-hour class is to teach technicians the how's and why's of heating systems. It is designed to cover both electric and gas controls and how they work on air handler type systems. Controls on other types of systems can be discussed at the student's request.

Fair Housing

November 8 • 9 a.m. to 12 p.m. • 3 CEUs • \$89
Instructed by Bill Willis, Willis Law Firm, LLC

Class will be held at the Fawcett Center (2400 Olentangy River Road)

Fair Housing is a great overview of fair housing laws and compliance regulations for the on-site and management level staff. This three-hour seminar provides an introductory explanation of the protected classes, accessibility issues and targets ways in which you and your staff can ensure compliance.

Apartments 101

December 5 • 9 a.m. to 5 p.m. • 7 CEUs • \$89
Instructed by Lori Doles-Manges, Roger C. Perry & Co.

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▼ More Info

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