



#### **ACHIEVEMENT**

During 2012—in spite of the many economic and political challenges facing the LIHTC industry, OCCH succeeded in closing a record \$258 million in 46 quality developments—resulting in more than 2,000 affordable homes for those in need in Ohio and Kentucky. OCCH raised an unprecedented \$286 million in equity—made possible through long-term valued relationships with our partners and a well-earned state and national reputation.

#### **IMPACT**

In partnership with investment and development organizations, OCCH has invested more than \$2.5 billion in private corporate equity and helped produce more than 30,000 units of affordable rental housing in 600 developments. Our CDFI lending affiliate, Ohio Capital Finance Corporation, closed 43 loans to partners totaling \$35 million, producing 2,100 units of affordable housing. Our portfolio reflects the results of the hard work of our partners and their common mission to serve vulnerable populations. The deployed investor capital reaches across Ohio and through Kentucky to make a real difference in communities and in the lives of our residents.

#### **MISSION**

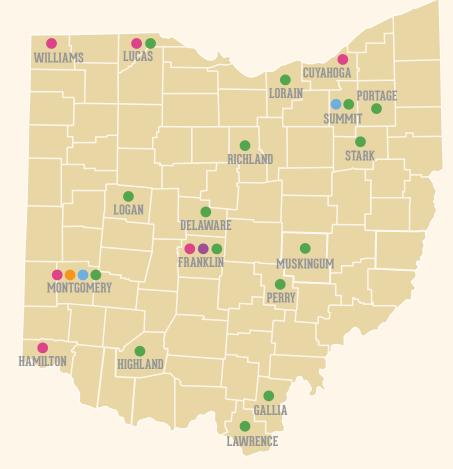
OCCH's success is built on well-developed platforms in syndication and underwriting, asset management, property management, fiscal management and lending. OCCH is committed to expanding value-added services to partners, developing new business lines to address critical needs, and raising the capital necessary to continue its mission of providing housing opportunities and solutions. OCCH will continue to expand its services to partners in the areas of lending and training in 2013.

OCCH is also deeply invested in helping individuals, families, and communities. The Carol Mount Peterson Resident Development Fund annually awards monies to partner communities for activities that enhance the educational, professional, and social well-being of our residents. At the close of 2012, OCCH developed the Ohio Capital Impact Corporation (OCIC), which will serve as the philanthropic arm of the organization, serving residents, partners, and neighborhoods.

We look forward to another successful year with our partners and thank you for your continued support and commitment to providing affordable housing opportunities to those most in need.

# **2012** OHIO INVESTMENTS

FUND XXI FUND XXII FIFTH THIRD FUND III HUNTINGTON FUND IV NATIONWIDE FUND II



CUYAHOGA COUNTY. OH Miles Pointe **University Tower Apartments** 

DELAWARE COUNTY, OH

Delaware Place Sunnyview Square Apartments

FRANKLIN COUNTY. OH North Hamilton Road Senior Housing

**Duxberry Landing** Franklin Station Inglewood Court Southern Gateway Homes

GALLIA COUNTY, OH Jacob's Crossing

HAMILTON COUNTY. OH

**Abigail Apartments** Grand Development Initiative St. Paul Village II

HIGHLAND COUNTY, OH **Treewood Apartments** 

LAWRENCE COUNTY, OH Lawrence Village Apartments

LOGAN COUNTY, OH **Bellefontaine Manor** 

LORAIN COUNTY. OH LMHA Oberlin Homes

LUCAS COUNTY, OH Collingwood Green MONTGOMERY COUNTY, OH Windcliff Village Phase II Dayton View Commons II **Englewood Square** Ft. McKinley Homes Roosevelt Homes

MUSKINGUM COUNTY. OH **Bedford Place** 

PERRY COUNTY, OH Windsor Heights

PORTAGE COUNTY, OH Rootstown Villas

RICHLAND COUNTY. OH Logan Place

STARK COUNTY, OH Villas at Windham Bridge

SUMMIT COUNTY. OH AHEPA 63 Apartments Edgewood Village Elderly Moon-Mallison Homes









BUTLER COUNTY, KY
Butler Manor Apartments

**BRECKINRIDGE COUNTY, KY**Evanwood Apartments

CAMPBELL COUNTY, KY Clifton Hills **GREEN COUNTY, KY**Greensburg Village

**GREENUP COUNTY, KY**Raceland Meadows

HOPKINS COUNTY, KY Shiloh Apartments KENTON COUNTY, KY St. Aloysius / St. Clair Jacob Price

LAUREL COUNTY, KY Noah Apartments MCLEAN COUNTY, KY Maplewood of Sacramento

WARREN COUNTY, KY Garden Apartments



### OCCH Affiliates

SUP SUP SUCCESSFULLY SECURED ADDITIONAL MANAGEMENT **CONTRACTS-NOW MANAGING 2,255 UNITS** 

EXPANSION OF "ELIMINATE THE ELEMENTS" SAFETY PROGRAM TO POLICE AN ADDITIONAL 181 PROPERTIES.

REDUCED MANAGER-INITIATED (EVICTION) TURN EXPENSES BY NEARLY \$580,000 THROUGH SUCCESSFUL AND EFFECTIVE AT-RISK RESIDENT PROGRAM

SUCCESSFUL RENOVATION OF HORIZON HOUSE (SILVER LEED'S CERTIFIED ENERGY EFFICIENT] IN PORTSMOUTH, OHIO

CONTINUED FOCUS ON SUPPORTIVE SERVICES AND COMMUNITY-BASED INITIATIVES THROUGH CPO IMPACT-SECURED SAFETY INITIATIVE GRANT AND EARLY CHILDHOOD DEVELOPMENT GRANT.

MAINTAINED AVERAGE YEAR-END OCCUPANCY RATE OF 98% THROUGHOUT ENTIRE MANAGEMENT PORTFOLIO

AN AN AND THE CORPORATE THE CO

2012 LOAN PRODUCTION

\$41 Million in loan production, Closed 43 loans, 2.100 units

AWARDED \$1.4 MILLION CDFI FINANCIAL ASSISTANCE GRANT

AWARDED \$172,000 FROM CREATE JOBS FOR USA

BECAME A "SHAREHOLDER" IN THE FEDERAL HOME LOAN BANK OF CINCINNATI

DEPLOYED \$5 MILLION CDFI CAPITAL MAGNET FUND

DE TYPIANT CORPOR OCCH PHILANTHROPIC ARM

The Oraffir The Ohio Homeowner Assistance LLC, an OCCH affiliate, serves as the fiscal agent for The Ohio Housing Finance Agency's Restoring Stability program, part of The Hardest Hit Fund (HHF) program established by President Obama in February 2010.



FINANCE AGENCY, REACHED RECORD ATTENDANCE OF 1,600 PEOPLE

MORE THAN 200 PARTNERS ATTENDED THE ANNUAL DEVELOPMENT SYMPOSIUM

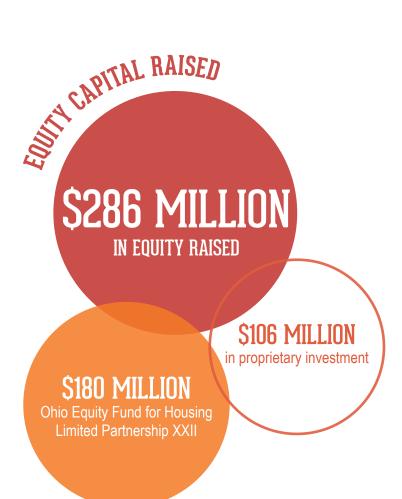
MORE THAN 650 PARTNERS ATTENDED THE OCCH PARTNER LUNCHEON

100 PARTNERS ATTENDED AN ARCHITECT SYMPOSIUM IN COLUMBUS AND KENTUCKY

THE OCCH TRAINING ACADEMY HELD:

- 18 classes open to the public, with 399 attendees
  - 9 private classes with 290 attendees of partnering management companies
  - 68 people took advantage of our discount program with MAHMA and the CAA





PORTFOLIO INCREASED TO MORE THAN GOOD DEVELOPMENTS

S258 MILLION

46 PROJECTS
WITH

2,243 UNITS

\$528,458
IN GRANTS WERE
AWARDED TO OCCH
PARTNERS IN 2012

- In 2012, 33 grants totaling \$528,458 were awarded to OCCH nonprofit partners through the Carol Mount Peterson Resident Development Fund. 320 grants totaling \$5,386,365 have been awarded to nonprofit partners since the inception of the Fund in 1997.
- Established the Ohio Capital Impact Corporation (OCIC), the new philanthropic affiliate of OCCH.

PHYSICALLY INSPECTED OVER 4,500 UNITS

- Processed over 5,100 monthly occupancy reports
- Analyzed 1,700 quarterly financial reports
- Reviewed over 500 budgets
- Reviewed over 6,100 tenant files
- Conducted 33 orientation meetings with managing agents for new projects
- Delivered training for 950+ attendees at the OCCH Training Academy
- Assembled and uploaded 450 investor reports to the PIXUS Investor Portal





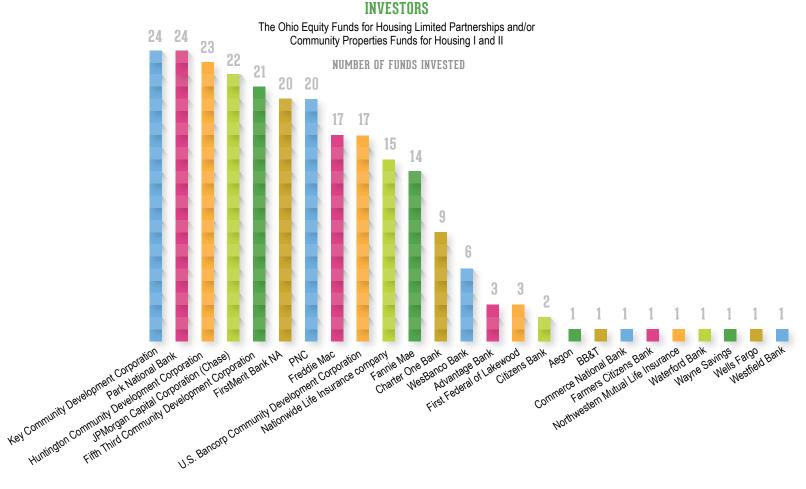
#### IMPACT WITH PARTNERSHIPS

OCCH partners who choose to invest with us know that we finance the highest quality housing at the most affordable rents possible while satisfying the return requirements of our investors. We are proud and grateful for the long-term partnerships we have formed with our investor base and are pleased that in 2012 our investor base expanded to include several new investors:

- Northwestern Mutual Life Insurance
- BB&T
- Westfield Bank
- Farmers Citizens Bank
- Wayne Savings
- Waterford Bank

#### **CONTINUED PARTNERSHIPS**

OCCH recognizes the investors of the Ohio Equity Fund XXII and those who continue to support and provide affordable housing opportunities throughout Ohio and Kentucky. We especially thank Fifth Third Community Development Corporation, Huntington National Bank, and Nationwide Mutual Life Insurance for their commitment in establishing proprietary funds with OCCH.





#### PROPRIETARY FUND INVESTORS

FIFTH THIRD CDC \$80,000,000

NATIONWIDE LIFE INSURANCE COMPANY \$16,000,000

THE HUNTINGTON CDC \$10,000,000

TOTAL \$106,000,000

#### **OHIO EQUITY FUND XXII INVESTORS**

US BANCORP CDC	\$35,000,000
JPMORGAN CAPITAL CORPORATION	\$35,000,000
KEY CDC	\$25,000,000
NORTHWESTERN MUTUAL LIFE INSURANCE	\$25,000,000
FIFTH THIRD CDC	\$15,000,000
THE HUNTINGTON CDC	\$10,000,000
BB&T	\$11,500,000
FIRSTMERIT BANK NA	\$8,000,000
PARK NATIONAL BANK	\$7,000,000
FIRST FEDERAL OF LAKEWOOD	\$3,000,000
WESTFIELD BANK	\$2,000,000
CITIZENS BANK	\$1,000,000
FARMERS CITIZENS BANK	\$1,000,000
WAYNE SAVINGS	\$1,000,000
WATERFORD BANK	\$500,000
TOTAL	\$180,000,000

#### AFFORDABLE HOUSING INVESTMENT





In addition to providing competitive pricing and deal terms, OCCH works closely with partners to solve problems and move transactions forward. The expert staff at OCCH has excellent relationships with HUD, the Ohio Housing Finance Agency, the Kentucky Housing Corporation, local government agencies, and other key partners.

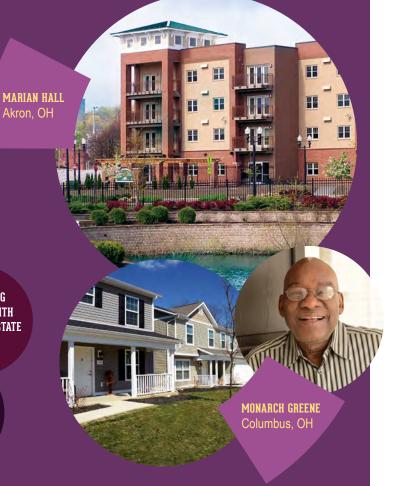
The experience, knowledge and skills of the staff enable them to work with partners to overcome obstacles and solve problems in both competitive 9% transactions and bond deals. OCCH assists partners in understanding the Qualified Allocation Plan and navigating various policies and regulations.

APPLICATION
PREPARATION FOR
HOUSING CREDITS
AND OTHER FUNDING
SOURCES

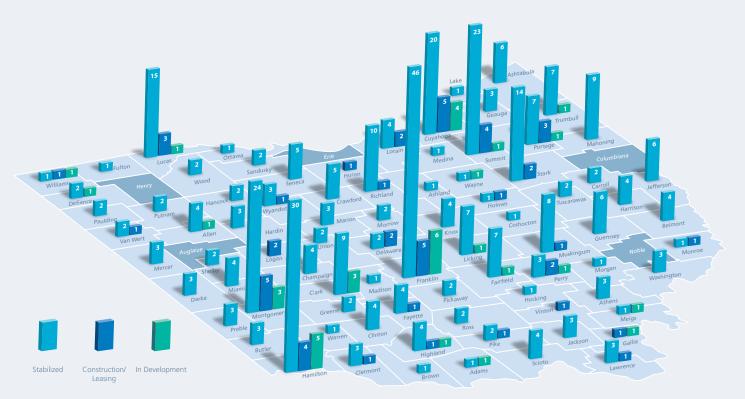
PROVIDE ADDITIONAL FINANCING AND GRANTS FEASIBILITY Analysis

QUICK AND EFFICIENT CLOSING PROCESS CONSTRUCTION MONITORING AND PLAN REVIEW FACILITATING CONCERNS WITH FEDERAL AND STATE AGENCIES

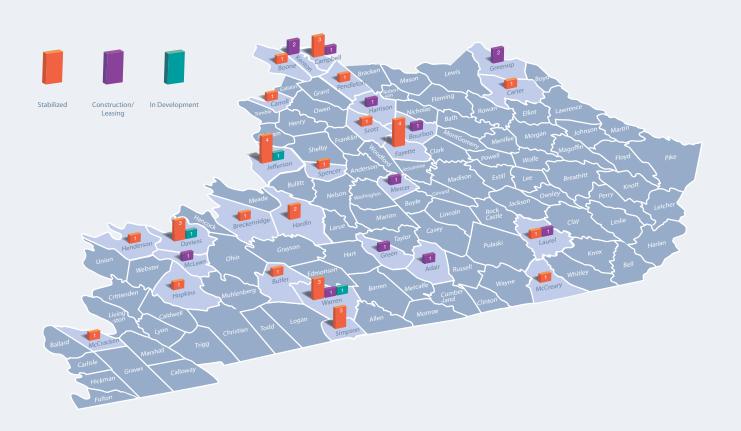
GUIDANCE ON STRUCTURING TRANSACTIONS ARRANGING CONSTRUCTION AND PERMANENT DEBT FINANCING



# **OHIO LOCATIONS OF PROPERTIES**



# **KENTUCKY LOCATIONS OF PROPERTIES**



# CAROL MOUNT PETERSON RESIDENT DEVELOPMENT FUND

#### **CUMULATIVE TOTAL** [AS OF 12/31/12]

TOTAL

TRAINING/EDUCATIONAL	\$568,085
HEALTH	\$248,602
SOCIALAFTERSCHOOL PROGRAMSCOMMUNITY CENTER FURNISHINGSKIDS TO CAMP	\$362,159 \$191,785
FINANCIAL	\$284,816
SERVICES	\$189,425 \$1,066,383 \$706,809
MISCELLANEOUS	\$84,510

IMPACTING PEOPLE through MISSION

Every year, OCCH's Board of Directors commits significant financial support through the Carol Mount Peterson Resident Development Fund to help make a difference in our residents' lives. As part of OCCH's mission to help residents reach their social, economic, and educational potential, the Board approves funding through OCCH retained earnings to support initiatives of its nonprofit partners affiliated with a property in which Ohio Capital Corporation for Housing has an equity investment.

In 2012, 33 grants totaling \$528,458 were awarded to OCCH nonprofit partners. In total, 320 grants totaling \$5,386,365 have been awarded to partners since the inception of the

Carol Mount Peterson Resident Development Fund in 1997. The RDF has supported activities and programs in the areas of education, technology, financial counseling, social engagement, and more. Highlights of 2012 funding include:

- Sending more than 400 children to summer Camp Programs
- · After-school tutoring programs
- Rooftop gardens

\$5.386.365

- · Job readiness training and employment
- Homeownership readiness
- Financial literacy
- · Health and fitness education and activities





THE OHFA ADMINISTERED RESTORING STABILITY PROGRAM ASSISTED 8,845 HOMEOWNERS WITH OVER \$105 MILLION IN ASSISTANCE IN 2012

#### OHIO HOMEOWNER ASSISTANCE LLC

The Ohio Homeowner Assistance LLC, an OCCH affiliate, serves as the fiscal agent for The Ohio Housing Finance Agency's Restoring Stability program, part of The Hardest Hit Fund (HHF) program established by President Obama in February 2010 which provides targeted aid to families hit hard by the economic and housing market downturn. The State of Ohio was awarded \$570 million of HHF to help address the foreclosure crisis.

By the end of 2012, 8,845 homeowners had received over \$105 million in assistance.

#### TOTAL OHA ASSISTANCE

MORTGAGE PAYMENTS	\$42,771,907	
RESCUE ASSISTANCE	\$57,825,087	
LIEN ELIMINATION	\$4,222,685	
TRANSITION ASSISTANCE	\$55,000	
MODIFICATION WITH CONTRIBUTION	\$142,655	

TOTAL \$105,017,334



NUMBER OF HOMEOWNERS ASSISTED IN 2012 4,928

total servicers paid to date 324

NUMBER OF HOMEOWNERS ASSISTED TO DATE 8,845

NEW LIMIT PER HOMEOWNER \$35,000

# **NEW OCCH AFFILIATE: OCIC-Ohio Capital Impact Corporation**

OCCH, guided by our mission and commitment to our partners, has created a new affiliate, the Ohio Capital Impact Corporation (OCIC) which will serve as the philanthropic arm of the organization. This 501(c)3 corporation will target four areas of impact: Residents, Partners, Neighborhoods, and Community Properties of Ohio (through the Community Properties Impact Corporation).

OCCH is committed to helping individuals, families, and communities and will support these groups through sources such as the OCCH Carol Mount Peterson Resident Development Fund, donations, special initiatives, funding of community betterment activities, and other initiatives.





# OCCH STAFF & BOARD

#### **OCCH BOARD**

Daniel M. Slane, Chairperson President, The Slane Company, Ltd.

**Susan E. Weaver,** Vice Chair Executive Director, Community Housing Network. Inc.

Robert J. Weller, Sr., Secretary Chairman of the Board, The Robert Weiler Company

Thomas T. Loos, Treasurer
Retired CPA, Formerly with RSM McGladrey

#### Grady P. Appleton

Executive Director, East Akron Neighborhood Development Corporation

#### Jeanne M. Gollihei

President & CEO, Cincinnati Development Fund

#### Dennis S. Guest

Retired, Former Executive Director, Columbus Metropolitan Housing Authority

#### Jerry Grier

Attorney, Formerly HUD Area Counsel

#### John Lee

Senior Vice President, FirstSouthwest

#### Colin Dyer

Retired from Board in 2012
Formerly with Midland Insurance Company

#### Michael D. Saad

Partner, Squire Sanders (US) LLP



#### SENIOR MANAGEMENT

Joe Pimmel Isabel Toth Hal Keller Sue Ziegler Jonathan Welty Lisa Patt-McDaniel John "Jack" Kukura III Tony DiBlasi



#### FINANCE / INFORMATION TECHNOLOGY / OHA

Buddy (Raymond) Butler Becky Stanley Jennifer Mullaney Nancy Rodgers Bob Fisher Laura Winstel Chris Miller Tamara Thelen Cindy Strawser Will Shelby



#### **FUND MANAGEMENT**

Roland Osborn III Kip Lewis Sarah Malone John Buchholz Joe Erdeljac



#### **ASSET MANAGEMENT**

Todd Cromwell Susan Heston Tom Kindron Lori Tillis Danielle Watson Tina Limo Anthony Tynan Casey Swemba Melanie Shapiro Nick Balow Janice Rausch Chris Ledwin



#### **OPERATIONS/COMMUNICATIONS**

Lynn Logan Mary Kay Meagher Kathie Bowen Rhonda Snyder Rebecca Stockdale Sharon Alban



#### **ACQUISITIONS/DEVELOPMENT**

Sharon Austin Doug Klingensmith Elizabeth Long Brian Langmeyer John Kircher Jan Trego Nikki Delgado Brad Carman Lori McMillan Ben Goates

# FINANCIAL STATEMENTS

#### STATEMENT OF FINANCIAL POSITION - PARENT COMPANY

December 31, 2012 (unaudited), 2011(audited)

ASSETS	2012	2011
Unrestricted Cash	22,872,873	20,465,841
Restricted Cash	20,462,672	16,911,292
Accounts Receivable (net of allowance)	867,026	1,337,059
Office Furniture and Equipment, net of accumulated depreciation	100,975	140,501
Other Assets	548,481	932,967
Investment in Operating Entities	10,598,905	8,408,855
	\$55,450,932	\$48,196,515
LIABILITIES AND NET ASSETS		
Accounts Payable	253,559	199,451
Other Accrued Expenses and Liabilities	3,526,361	2,921,560
Deferred Income	7,973,868	5,876,668
Project Partnership Cash Reserves	2,293,613	2,462,094
Mortgage and other notes payable	26,299	27,499
Grants Payable-Resident Development Fund	539,573	575,089
	14,613,273	12,062,361
NET ASSETS	40,837,659	36,134,154
	\$55,450,932	\$48,196,515

#### STATEMENT OF ACTIVITIES - PARENT COMPANY

December 31, 2012 (unaudited), 2011(audited)

REVENUES	2012	2011
Acquisition and Consulting Fees	16,860,863	15,371,841
Other	5,364,547	4,902,594
	\$22,225,410	\$20,274,435
EXPENSES		
Program Services	18,775,197	14,232,099
General and Administrative	2,086,132	705,480
Loss (Gain) from Investments in Affiliated Entities	(3,339,424)	(2,287,457)
	\$17,521,904	\$12,650,122
CHANGE IN NET ASSETS	\$4,703,505	\$7,624,313

#### **CRANES LANDING**

**Developer: United North Corporation** 

Management Company: United North Corporation

Contractor: Douglas Company

General Partner: United North Corporation

#### DOAN CLASSROOM APARTMENTS

Developer: Famicos Foundation, Inc. Management Company: Famicos Foundation, Inc.

Contractor: Marous Brothers Construction General Partner: Famicos Foundation, Inc.

#### **ELIM MANOR**

Developer: Homeport

Management Company: Wallick Properties

Midwest, LLC

Contractor: Miles-McClellan

General Partner: Columbus Housing

Partnership, Inc.

#### **EUCLID CORRIDOR SENIOR HOUSING / CHURCH SQUARE**

Developer: PIRHL

Management Company: PIRHL

Contractor: PIRHL

General Partner: Famicos Foundation, Inc., PIRHL

#### **GRAND OAKS**

**Developer:** Lexington Home Ownership

Commission, Inc.

Management Company: Lexington-Fayette Urban

County Housing Authority

Contractor: CRG Residential, LLC

General Partner: Lexington Home Ownership

Commission, Inc.

#### **GREENSBURG VILLAGE APARTMENTS**

**Developer: Millennia Housing Development** 

Corporation

Management Company: Millennia Housing

**Development Corporation** 

Contractor: American Preservation Builders, Inc.

General Partner: Millennia Housing Development Corp., Elizabeth Housing

Development, Ltd.

#### HOPEWELL APARTMENTS

Developer: National Housing Associates, Inc. Management Company: Winterwood, Inc. Contractor: Renzo Construction Group General Partner: National Housing

Associates, Inc.

#### MARION HALL

**Developer:** Akron Metropolitan Housing Authority Management Company: Akron Metropolitan

**Housing Authority** 

Contractor: CRG Residential, LLC

General Partner: Akron Metropolitan

**Housing Authority** 

#### **MONARCH GREENE**

Developer: Woda Group, LLC Management Company: Woda Group, LLC

Contractor: Woda Construction, Inc.

General Partner: Woda Group, LLC

#### RESERVE ON SOUTH MARTIN

Developer: Cincinnati Metropolitan

**Housing Authority** 

Management Company: Cincinnati Metropolitan

**Housing Authority** 

Contractor: Northland Development Company

General Partner: Cincinnati Metropolitan

**Housing Authority** 

#### RESIDENZ AT SYLVANIA

**Developer: MV Residential Development** Management Company: MV Residential

Development

Contractor: MV Residential Construction, Inc General Partner: Preferred Properties, Inc.,

Miller-Valentine Apartments III

#### RIVER COMMONS II

Developer: HomeStart, Inc

Management Company: HomeStart, Inc. Contractor: Oberer Thompson Company General Partner: Miami Valley Housing Opportunities, HomeStart, Inc.

#### TAYLORSVILLE PLACE

Developer: Buckeye Community Hope Foundation Management Company: Buckeye Community

Hope Foundation

Contractor: Springfield Contracting General Partner: Buckeye Community Hope

Foundation

#### WEINLAND PARK HOMES

Developer: NRP Holdings LLC Management Company: NRP Holdings LLC

Contractor: NRP Contractors, LLC
General Partner: Wagenbrenner Weinland Park

Homes LLC, NRP Weinland Park Homes LLC

#### WILSHIRE PLACE

Developer: Fairfield Homes, Inc Management Company: Fairfield Homes, Inc

Contractor: Fairfield Homes, Inc. General Partner: Fairfield Homes, Inc



## **MISSION**

The mission of Ohio Capital Corporation for Housing is to cause the construction, rehabilitation, and preservation of affordable housing in Ohio.



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www.occh.org