## **OCFC Loan Terms**



The table below presents OCFC's standard loan terms. These terms may be adjusted based upon the loan's community development impact and OCFC's and its affiliates' strategic priorities. For additional information, please contact OCFCinfo@occh.org

	PRE-DEVELOPMENT	ACQUISITION	BRIDGE	CONSTRUCTION	PERMANENT
Maximum Loan Amount  All LTVs supported by appraisal	- \$1,000,000	\$2,500,000; or,     100% LTV for tax credit projects, 90% for occupied non-tax credit projects, 80% for unoccupied or undeveloped non-tax credit projects	• \$5,000,000	• \$5,000,000; • 80% LTV; or, • 80% LTC	\$2,000,000     80% LTV; or,     DSCR of at least 1.20 : 1.00 at stabilization, trending to no less than 1.05 : 1.00 at any time
Interest Rate	<ul><li> Greater of Prime Rate minus 0.50% or 4.00%</li><li> Variable</li></ul>	Greater of Prime Rate minus 0.50% or 4.00%     Variable	Greater of Prime Rate minus 0.50% or 4.00%     Variable	Greater of Prime Rate minus 0.50% or 4.00% Variable	Rate quote available upon request     Fixed
Term	• Up to 24 months	• Up to 24 months	Up to 24 months	• Up to 24 months	• Up to 17 years
Amortization Period	-	_	_	-	• Up to 30 years
Payment	Loan interest paid quarterly     Principal and accrued interest paid (i) at closing of construction loan or equity or (ii) at loan maturity	Loan interest paid quarterly     Principal and accrued interest paid (i) at closing of construction loan or equity or (ii) at loan maturity	Loan interest paid at least quarterly     Principal and accrued interest paid (i) at funding of bridged source or (ii) at loan maturity	Loan interest paid at least quarterly     Principal and accrued interest paid (i) at permanent loan conversion or (ii) at loan maturity	Monthly amortizing payments of principal and interest
Eligibility	<ul> <li>Loan has a valid community development purpose that aligns with OCFC's lending mission.</li> <li>At least 80% of units are at or below 60% of area median income (AMI).</li> <li>The applicant shall, in OCFC's sole estimation, demonstrate capacity to successfully satisfy the terms of the loan.</li> <li>Loan has a repayment strategy that is, in OCFC's sole estimation, likely and plausible.</li> <li>Loan has a repayment strategy that is, in OCFC's sole estimation, likely and plausible.</li> <li>Loan is for a project in Ohio, Indiana, Kentucky, Pennsylvania, Tennessee, or West Virginia.</li> <li>Loan proceeds are not eligible to be used to fund working capital, operating expenses, or developer fees.</li> </ul>				
Eligible Uses	Development costs prior to closing construction or permanent debt or equity (e.g., professional fees, permitting fees, third-party report fees, LIHTC fees)	Purchase of land and buildings and related fees     Purchase of ownership interests and related fees	Construction costs     Closing costs     Professional fees     Capital improvement for stabilized property	Construction costs     Closing costs     Professional fees	Repayment of construction period financing     Refinance of existing permanent debt
Insurance Requirements	OCFC insurance requirements vary by loan and project type. Tailored insurance requirements are available from OCFC upon request.				
Collateral / Guaranty	Mortgage (if available)     Pledge of GP/MM interest     Corporate and/or personal guaranty	First mortgage for acquisitions of land or real estate     Pledge of GP/MM interest     Corporate and/or personal guaranty	Pledge of the source being bridged (e.g., investor capital contribution) Pledge of GP/MM interest Corporate and/or personal guaranty	First mortgage     Pledge of developer's fee, investor's capital contribution, or corporate and/or personal guaranty     Pledge of GP/MM interest	First mortgage
Pre-payment	OCFC will not impose pre-payment penalties.				
Origination Fee	1.00% of loan principal due at closing. May be borrowed in addition to the maximum loan amount.				
Servicing Fee	<ul> <li>1.00% of loan principal due at closing. May be borrowed in addition to the maximum loan amount.</li> <li>Waived for loans greater than \$2,500,000.</li> </ul>				
Closing Costs	Borrower is responsible for all third-party fees, including, but not limited to, legal, title, and recording, many of which qualify as financeable development costs.				

OCFC is a Community Development Financial Institution (CDFI), as certified by the United States Department of the Treasury. It was established in 2002 as OCCH's lending affiliate and is a member of the Federal Home Loan Bank of Cincinnati and the Opportunity Finance Network.







## **OCFC's Team of Experts**



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